



Sales Engineer E Mobility

Essential Duties and Responsibilities:

- Collect general Electrical Mobility market information and trends
- Collect information for new customer programs.
- Collect the competitor's information, including the sample/price/cost/supply chain.
- Cooperate with the other department to handle program development and the product quality issues.
- Take responsibility for new program quotation coordination.
- Assists manger to make market analysis and competitor analysis.
- Take charge of making sales forecast.
- Be responsible for the invoice information and collecting from customer.
- Take responsibility for the yearly price reduction negotiation.
- Engineering background in automotive industry, understand technical requirements and specifications internally and externally with OEMs. Able to read 2D drawings and understand 3D design (Design capability is not a must but preferred).
- Effectively communicate and provide technical support/solutions internally and externally to customer.
- Other specific jobs which are instructed from immediate supervisor.

Education/Experience

- Minimum Bachelor degree in Mechanical Engineering, Automotive Engineering, Mechanical-electrical Engineering, or Mechanical Automatic Control
- Open minded international
- Used to work in an international/global team
- Excellent English skills (German, would be beneficial)
- Independent and self organized work behavior
- Very good skills in MS Office (Word, PowerPoint, Excel, Powerpoint .
- High communication skill
- Must be multi-task oriented.
- Knowledge on ISO14001
- At least 3 years work experience in Auto industry, OEM experience preferred.
- Be able to make business travel

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